

**Omar Hayat**

Director

FACILITATOR INFORMATION

Held positions in Senior Management for Financial Services Firms, as well as Trainer and Business Development roles. A Canadian national, Omar currently resides in Dubai with his family, and is fluent in English and Urdu. During his free time, he enjoys Cricket, Football, traveling and reading.

INTERVENTIONS DELIVERED TO:

- Abbott International
- Abu Dhabi Islamic Bank
- Accenture
- Aggreko International
- Amgen
- Astra Zeneca
- Bayer Pharmaceuticals
- Boston Consulting Group
- DP World
- Dubai Airports
- Emirates Arthritis Foundation
- EMC2
- Etihad Airways
- Grosvenor House
- IATA
- IFFCO
- Investors Group Financial Services Inc.
- Jaguar Land Rover
- Johnson & Johnson
- JW Thompson
- Leaders Forum – Management Symposium
- Lootah Group
- MARS
- MerckSerono
- Morgan Stanley
- National Bonds
- Pfizer Pharmaceuticals
- Prudential Securities
- Sanofi-Aventis
- Saudi Cancer Foundation
- Spimaco
- Unilever
- Wyeth Nutrition
- Zubair Automotive

EXPERIENCE

Omar is a Director at CCM Consultancy, based in Dubai with varied responsibilities that include managing his team, client relationships and consulting. Prior to that, Omar was a Senior Executive Consultant at Canada's largest financial services firm, where he was ranked 'Top Advisor' in his first 4 years and moved on to personally mentor 20 Wealth Management Consultants and staff. Omar has delivered hundreds of public speaking engagements, delivered keynote speeches to over 70 financial branches across Canada and was featured on the cover of 'Investment Executive Magazine'. In the last several years, Omar has received globally recognized awards for his work on several client interventions.

AREAS OF EXPERTISE

- Sales Training & Sales Management
- Public Speaking, Presentation & Communication Skills
- Culture Shifts within organizations
- Coaching and Mentoring
- Public Relations
- Personal Development Program
- Train The Trainer
- Financial Understanding, Tax and Estate Planning
- Key Account Management and Effective Negotiation
- Customer & Client Service Excellence
- Motivational Leadership
- Mindfulness and Emotional Intelligence