



Priscilla Khambatta

ActionCOACH Middle East

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Over last 6 years Priscilla has taken it upon her to help business owners take their businesses to the next level and help them achieve double and triple-digit growth in profitability through improvements in sales, marketing, team training, systems development and strategic planning. She has helped professionals stay committed to their goals by breaking old habits, taking their career and aspirations to the next level and building a sense of confidence. She primarily identifies patterns, values, physiology, focus and meaning, using unique matchless techniques to make life simpler and fulfilling for everyone! Priscilla is so confident in her ability to help eager business owners that she will only offer to coach a business if she can guarantee results from driving commitment.

Priscilla began her career as a successful medical sales professional with major companies as Ranbaxy, Alembic and many others managing large accounts, edging out as 2nd highest earner in the region. During her sales career she not only managed top medical professionals but also business owners and heads from marketing to operations and process improvement. Followed by as HR head in blue chip companies across steel, mining, nylon manufacturing, petrochemical, oil & gas, sales distribution and retail industries. She was known to be a high performer and effectively improved employee performance by 22% and employee retention by 24%. Her practical business experience coupled with a track record of corporate level success make her an invaluable resource for business owners and executives

As an ActionCOACH, Priscilla belongs to a network of companies and business coaches in various countries. With this network of brain power, along with her M.B.A., Bachelor of Science in Life Sciences and Master of Science in Human Resources, Coach Priscilla, is skilled at breaking down complex issues into simple steps, and has the tools to help her clients succeed. She uses neurolinguistics and hypnotherapy skills to her advantage as a double edge in changing the emotional state of her clients through her detailed chunked-down approach

She believes that we all fall from time to time and what is important is that we all bounce back. That is what she tries to embody in her family, friends and clients who are so dear to her. Priscilla believes in living life passionately and getting exultant in witnessing business owners having fun on their road to success.



Workshop Objectives & Agenda

Here's a glance of what you will learn at this seminar:

- The 5 Ways Formula to grow your profits by 61% in 12 months.
- How to differentiate your business so you don't have to compete on price.
- What numbers you need to know to best run your business.
- How to make your cash flow consistent and predictable.
- How to hire the right people.
- How to improve communication among your team.
- How to manage your time better to achieve better results.

1-On-1 Business Consultation Included

When you attend the 6-Steps workshop, you will get a complimentary, 3 hour consultation with Coach Priscilla Khambatta', who will work with you on specific strategies catered to growing your business.

Agenda

- 08:15 AM - 09:00 AM : Registration & Networking**
- 09:00 AM - 11:30 AM : Six Steps Workshop Part 1**
- 11:30 AM - 12:00 PM : Coffee Break, Light Refreshments & Networking**
- 12:00 PM - 01:30 PM : Six Steps Workshop Part 2**
- 01:30 PM - 02:00 PM : Wrap Up & Networking**